Fiscal Year 2020 (Apr.1/2020-Mar.31/2021) Results Briefing

April 30, 2021





DAIDO STEEL GROUP Beyond the Special

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FY2020 Results

(Apr.1/2020-Mar.31/2021)

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Overview of the FY2020 Financial Results



 \boldsymbol{st} : Quarter net income that is profit attributable to owners of parent

- Both income and profits declined from the previous year, due to the COVID-19 pandemic.
- Our factories are now in full operation, thanks to the recovery of automobile production in Japan.



Net Sales & Operating Income (FY2020 Results)



DAIDO STEEL CO., LTD.

FY2020 Changes in Operating Income (y/y)



DAIDO STEEL CO., LTD.

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FY2020 Net Sales & Operating Income by Segment (y/y)

(¥100 mil.)

	FY2019 Results (A)	FY2020 Results (B)	y∕y (B) – (A)	
Specialty Steel	Net Sales	1,817	1,458	-359
	Operating Income	52	▲26	-78
High Performance Materials &	Net Sales	1,674	1,494	-180
Magnetic Materials	Operating Income	136	122	-14
Parts for Automobile &	Net Sales	973	808	-165
Industrial Equipment	Operating Income	4	▲21	-25
Engineering	Net Sales	266	202	-64
	Operating Income	30	8	-22
Trading & Service	Net Sales	174	165	-9
	Operating Income	26	18	-8
Total	Net Sales	4,904	4,127	-777
	Operating Income	248	101	-147
Sales volume of specialty steel		1.176 thou.t	978 thou.t	198 thou.t



FY2020 Changes in Operating Income of Major Segment (y/y)

(¥100 mil.)

	S	egment	Spec Sto	cialty eel	Hi Perfor Mater Magi Mate	gh mance ials & netic erials	Parts Automo Indus Equip	s for bbile & strial ment	Engine	eering
FY2	2019	Operating Income	5	2	13	36	4	L I	3	0
	SSC	Raw material/ Fuel price		+73		+30		+17		
(•	/ Ľ	Sales volume	-46		-66		-50			
(<u>v</u> /y	ome	Sales price	-94		-9		-4			
ges	Inco	Sales mix	-45			+17	-21		-22	
han	ting	Variable cost	-1			+1		+2		
ပ	oerat	Fixed cost		+35		+13		+31		
	ō	Total	-186	+108	-75	+61	-75	+50	-22	
FY2	2020	Operating income	▲ (26 78)	12 (-1	22 14)	▲2 (-2	21 25)	(-2	8 22)



Net Sales & Operating Income (Quarterly)



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Net Sales & Operating Income by Segment (Difference between 3Q and 4Q)

(¥100 mil.)

		3Q (Results)	4Q (Results)	Difference
Specialty Steel	Net Sales	392	468	+76
	Operating Income	9	▲5	-14
High Performance Materials	Net Sales	387	459	+72
& Magnetic Materials	Operating Income	35	65	+30
Parts for Automobile &	Net Sales	219	228	+9
Industrial Equipment	Operating Income	6	14	+8
Engineering	Net Sales	44	55	+11
	Operating Income	▲0	3	+3
Trading & Service	Net Sales	34	46	+12
	Operating Income	4	5	+1
Total	Net Sales	1,076	1,256	+180
	Operating Income	54	82	+28
Sales volume of specialty ste	el	275 thou.t	325 thou.t	+50 thou.t
pecialty steel:	ing that for automoti perating income dec 1.3 billion yen) that i tions.	ve parts. Tool steel wa lined, owing to a surg resulted from the revie		

High-performance materials: Operating income increased, due to the recovery in sales volume of SUS. Sales of high-alloy and metal powders also remained firm.

Automotive parts: Sales volumes of automotive parts increased, including turbocharger components and engine valves. Variable costs also improved.



Net Sales & Operating Income by Segment (Difference between the forecast on Jan. 29 and results for 4Q)

(¥100 mil.)

		4Q (Forecast)	4Q (Results)	Difference
Specialty Steel	Net Sales	404	468	+64
	Operating Income	▲19	▲5	+14
High Performance Materials & Magnetic Materials	Net Sales Operating Income	415 48	459 65	+44 +17
Parts for Automobile &	Net Sales	229	228	▲1
Industrial Equipment	Operating Income	8	14	+6
Engineering	Net Sales	52	55	+3
	Operating Income	2	3	+1
Trading & Service	Net Sales	29	46	+17
	Operating Income	2	5	+3
Total	Net Sales	1,129	1,256	+127
	Operating Income	41	82	+41
Sales volume of specialty st	el	303 thou.t	325 thou t	+22 thou.t

Specialty steel:	Sales volumes increased, including those for bearing steels and industrial equipment-related products. The sales mix also improved.
High-performance materials:	Operating income topped the forecast, owing to an increase in sales volume, including that of SUS.
Automotive parts:	The sales mix of open die forgings changed and the variable costs of turbocharger components and engine valves improved.



Overview of Our Major Products in FY 2020 (1)

Specialty steel

<Demand environment>

Sales volume of specialty steel (non-consolidated)



Sales volume declined substantially in the first half of fiscal year 2020 due to the COVID-19 pandemic, but there was a sharp recovery in the second half, including for automotive parts.

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<Market conditions of raw materials>

Changes in scrap iron and nickel prices



Scrap: Scrap prices remained high owing to an increase in the production of crude steel in Japan and a steep rise of export prices.
Nickel prices recorded to the recovery of the steep reservery.

Nickel: Nickel prices rose due to the recovery of global demand.

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Overview of Our Major Products in FY 2020 (2)

High-performance and magnetic materials

Parts for automobile and industrial equipment

11%

91%

83%

2H of 2020



 Metal powder: Metal powder: Metal powder: Metal powder: Demand recovered, including that from the automotive industry. Open die forging: Open die forging: Demand from aircraft and offshore drilling industries declined. Die forging: Demand, including automotive parts, recovered rapidly. 	DAIDO STEEL	CO., LTD .	11	DAIDO SI EEL GROU Beyond the Special
 Metal powder: Metal po		industry.		
related items, recovered as automobile production picked >Open die forging: Demand from aircraft and offshore drilling industries	≻Metal powder:	up rapidly. Demand recovered, including that from the automotive	>Die forging:	declined. Demand, including automotive parts, recovered rapidly.
>Magnetic products: Demand including drive-motor-	≻Magnetic products	e: Demand, including drive-motor- related items, recovered as automobile production picked	>Open die forging:	Demand from aircraft and offshore drilling industries

FY2020 Ordinary Income • Net Income

(¥100 mil.)

Operating income	101
Non-operating income / expense	25
Ordinary income	126
Extraordinary income / loss (※)	▲25
Corporation tax and others	▲56
Net income that is profit attributable to owners of parent	45

(*) Major breakdowns of the extraordinary income/loss of 2.5 billion yen
 Impairment loss: ▲27
 Capital gain of securities: +1



Total Assets, Interest bearing Debt, D/E Ratio

(100 mil.)



Plan for FY2O21 (Apr.1/2021–Mar.31/2022)



Evaluation of the 2020 Midterm Management Plan



We are moving to a new organization, designed to deal with future issues.

DAIDO STEEL CO., LTD.

About Our New Organization

In the face of the rapidly changing external business environment, including the shift toward decarbonizing the world economy, we are changing our operations' organization so we can achieve sustainable growth.

(1) Specialty Steel Business (reorganization)

As the trend toward the spread of EVs grows, reduced demand for specialty steel is likely to occur over the medium to long term in Japan. The specialty steel business is one of our core businesses. Therefore, we will strengthen our position by abolishing the current business unit system, in which each department has its own sales unit, and reorganizing the sales units into a Sales Headquarters that supervises sales activities across the Specialty Steel Business Division. In addition, the Specialty Steel Production Division will be reorganized into a Production Headquarters that manages our multiple plants in a unified manner. Furthermore, we will launch an overseas sales department to swiftly capture the trends of specialty steel demand in the rapidly growing overseas markets.

(2) Fabricated Materials and Tool Steel Business (consolidation)

We will consolidate functions in different departments that have been dealing separately with open die forgings, to form a new department that provides improved production efficiency and enhances product cost-competitiveness. In addition, two overseas sales departments -- a high-alloy overseas one for fabricated materials business and another one for our tool steel business -- will be established to increase sales of these two types of products in overseas markets.

(3) High-performance Products Business and our new Next-Generation Products Development Center

Demand for high-performance products (metal powder, steel strips, and electronic-use materials) is expected to increase in the CASE in the automotive, advanced health care, and the next-generation energy fields. To cope with this increase, we will launch a next-generation products development center to stimulate new demand for high-performance products and commercialize products that are still in embryo. Moreover, our new high-performance products business division will promote the conduct of functional products business across the board.

<u>A meeting on the new Mid-Term Management Plan under the new</u> organization will be held June 25, 2021, starting at 11:00.



Overview of the FY2021's Plan

Perspectives on our business environment

- It is expected that sales volumes will recover to some extent in fiscal year 2021. However, there is a mountain of risk factors that affects our earnings, including the COVID-19 pandemic, China's hegemonic behaviors, rises in raw material prices, and the semiconductors shortage.
 - ⇒ Continue to make efforts to reduce fixed costs and complete our efforts to raise product prices.
 - It is also expected that the trend toward the spread of EVs will grow, due to the accelerated shift to a decarbonized world economy. In addition, it is inevitable that production costs will increase in connection with global demand for CO₂ reduction (an investment that inevitably has a low rate of return).
 - ⇒ Make and implement plans for CO₂ reduction.

Fiscal year 2021's plan was established and based on the following assumptions:

- The COVID-19 pandemic will be gradually brought to an end, thanks to the spread of vaccination.
- Despite a sense of uncertainty due to the world-wide shortage of semiconductors, car production by Japanese auto manufacturers will rebound to the 2019 level, because demand for automobiles is recovering around the world.

Steel sales volumes: 1,176 thousand tons for 2019, 978 thousand tons for 2020, and 1,255 thousand tons for 2021.

Demand for semiconductor manufacturing equipment-related products will grow. Fabricated products business will be on a trend toward recovery, including in the fields of heavy electric machinery and semiconductor manufacturing equipment, although aircraft-related demand is expected to remain sluggish.



Outlook for the Major Markets <**Automobile-Related Demand**>

< Estimated global demand for automobiles >





< Prospective car production

- Global demand: Stronger than the previous year, thanks to recovery in the conduct of business and consumption.
- Japanese car manufacturers' levels of production: The current situation is uncertain due to the shortage of semiconductors, but production did recover in the second half of fiscal year 2020 and thereafter.

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Changes in Net Sales & Operating Income (Forecast for FY2021)



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Changes in Operating Income (Forecast for FY2021)



Net Sales & Operating Income by Segment (y/y)

(¥100 mil.)

		FY2020	FY2021	
		Results (A)	Forecast (B)	y/y (B) - (A)
Specialty Steel	Net Sales	1,458	1,820	362
	Operating Income	▲26	40	66
High Performance Materials &	Net Sales	1,494	1,820	326
Magnetic Materials	Operating Income	122	230	108
Parts for Automobile &	Net Sales	808	970	162
Industrial Equipment	Operating Income	▲21	55	76
Engineering	Net Sales	202	210	8
	Operating Income	8	0	-8
Trading & Service	Net Sales	165	180	15
	Operating Income	18	25	7
Total	Net Sales	4,127	5,000	873
	Operating Income	101	350	249
Sales volume of specialty steel		978 thou t	1 255 thou t	277 thou t



Market Trend of Raw Materials (Scrap Steel and Nickel)



Premises of Profit Planning for FY2021 (Market Trend)

	UNIT	FY2020 Results	FY2O21 Premises of plan (Changes from the previous year)
Scrap steel Upper: H2 Lower: Factory bundle	¥thou./t	24.9	38.0 (+13.1)
		20.9	42.0 (†13.1)
Nickel (LME)	\$/LB	6.8	8.5 (+1.7)
Crude oil (Dubai)	\$/B	45.8	60.0 (+14.2)
Exchange rate (TTM)	¥/\$	107.1	105.0 (-2.1)



FY2021 Ordinary Income • Net Income

(¥100 mil.)

Operating income	350
Non-operating income / expense	10
Ordinary income	360
Extraordinary income / loss	0
Corporation tax and others	▲125
Net income that is profit attributable to owners of parent	235

FY2020 Dividend Per Share

	FY2	.020	FY2021(Forecast)
	Interim	Year-end	Interim	Year-end
Ordinary income (100 mil.)	▲21	126	185	360
Net income ※(100 mil.)	▲23	4 5	115	235
Dividend per share (¥/Share)	10.0	35.0 (End of Term 25.0)	75.0	150.0 (End of Term 75.0)
Payout ratio (%)		33.0	27.8	27.2

% Net income that is profit attributable to owners of parent

We will announce our official dividend payment policy for fiscal year 2021 and thereafter in the new Mid-Term Management Plan.



Cash Flow

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- In fiscal year 2020, our working capital remained at the same level as the previous year, although orders recovered rapidly in the second half of the year, leaving a positive 33.8 billion yen as free cash flow. The final free cash flow was a positive 4.4 billion yen after the subtraction of an investment cash flow of 29.4 billion yen.
- In fiscal year 2021, we expect that the amount of operating cash flow will be 34 billion yen, the same level as that of fiscal year 2020. By selecting capital investment targets carefully, we are planning to suppress investment cash flow and return to a normal level the cash position that had to be increased to secure at-hand liquidity. We also plan to reduce our interest-bearing debts by 25 billion yen (annualized).

		FY2020	FY2021 (Reference) Balance sheet at									
		FULECASI	ne end of March, 2021 (¥10)	
	Ordinary income	126	360	ltem	20/3	21/3	Increase/ decrease	ltom	20/3	21/3	Increase/	1
	Depreciation expenses	259	267	item				item	20/3	21/3	decrease	
Operating	Increase Accounts receivable	-76	-50	Current assets	3106	3194	88	Debt	3168	3262	94	
	decrease payable	-12	-140	Cash instruments	596	673	77	Operating payable	668	656	-12	
CF	working Inventory	87	-50	Operating receivables	1183	1259	76	Interest-	1020	1000	40	
	funds	-1	-240					charging debt	1939	1999	49	
	Tax and other	-46	-47	Inventory	1272	1185	-87	Other	561	618	57	
		338	340	Other	55	77	22					
	Capital investment	-278	-220		0450							
Investment CF	Other	-16	-20	Fixed assets	3153	3461	308	Net assets	3091	3393	302	
		-294	-240	Tangible fixed assets	2375	2318	-57	Share capital	2761	2803	42	
Free cash flow		44	100	Intangible fixed assets	16	27	11	Other accumulated comprehensive income	-25	228	253	
	Interest-bearing debts	49	-250	Investments and other assets	762	1116	354	Non-controlling interest	355	362	7	
Financial CF	Dividend payment	-19	-50	Total of assets	6259	6655	396	Total of assets	6259	6655	396	

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Capital Investment

- In fiscal year 2021, we will promote capital investments, focusing on the reorganization of our business foundations and achievement of the SDGs. However, capital investment targets will be carefully selected, as they were in the previous year.
 - ⇒Our efforts to lower the amount of investment below the total amount of depreciation expenses will continue.
- The depreciation expenses of fiscal year 2021 will increase from the previous year, partly because of the effects (300 million yen) that the settlement period was changed.

Changes in capital investment and depreciation expenses





Our Approach to CO₂ Reduction





CO₂ Emission Reduction Target

Target for 2030

Cutting CO₂ emissions by 50% by 2030

(as compared with the 2013 level)

Target for 2050

Aiming to achieve carbon neutrality

(in line with the development of decarbonizing technologies and infrastructure)



Daido Steel's Position Regarding CO₂ Reduction Activities in Japan



%1 Source: Japan Greenhouse Gas Inventory Office of Japan from the National Institute for Environmental Studies, Data on CO₂ Emissions (as a share of CO₂ emissions from public electricity and heat production, in 2019) (from the website of the Ministry of the Environment)

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- %2 Source: Report of JISF's Commitment to a Low Carbon Society (data in 2019) (on the website of the Japan Iron and Steel Federation)
- 3 Source: Daido Steel Results of fiscal year 2019 (energy-derived CO₂ emissions)

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CO₂ Reduction Activities Made So Far at Daido Steel (Results in 2019)

• Changes in CO₂ emissions and CO₂ emission intensity at Daido Steel (Coefficient for energy-derived, electric power CO₂ emissions: 0.452 kg-CO₂/kWh)



CO₂ Emissions at Daido Steel

• Breakdown of Daido Steel's CO₂ emissions (Coefficient for energy-derived, electric power CO₂ emissions: 0.452 kg-CO₂/kWh)



◇ CO₂ emissions due to the consumption of electric power and city gas account for about 90% of the total CO₂ emissions from Daido Steel.
 ⇒ It is most important to reduce the use of electric power and city gas, as ways to promote decarbonization.



Daido Steel's CO₂ Reduction Target for 2030

(Coefficient for energy-derived, electric power CO2 emissions: 0.452 kg- CO2/kWh)





Our Approach to CO₂ Reduction for 2030 (by Scope)

• Scope 1: Fuel \Rightarrow Direct emission from the business operator

 Scope 2: Electric power ⇒ Indirect emission caused by using electricity, heat and steam supplied by other companies





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Our Contribution to Promoting the Use of Recyclable Energy in Local Communities

 In addition to accelerating energy-saving efforts, such as reducing power consumption at our factories, in fiscal year 2021 we started to <u>use</u> <u>recyclable energy-derived electric power (CO₂-free electric power)</u>. We will increase the purchase of CO₂-free electric power as we move toward 2030.



 We are committed to cutting our CO₂ emissions by using recyclable energy-derived CO₂ free electric power, in cooperation with Chubu Electric Power Miraizu. We are also accelerating the use of recyclable energy and improving the infrastructure for recyclable energy-derived electric power, in order to achieve green society in the future.



Roadmap for Achieving Carbon Neutrality for 2050

The Daido Carbon Neutral Challenge

3 policies for carbon neutrality

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- 1 Thorough energy-saving efforts made by taking full advantage of existing technologies
- **②** Use of decarbonized power sources
- **③** Introduction of decarbonizing technology



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Social Contribution Made by Selling Our Machine Division's Energy-Saving Products

Contribution to CO₂ reduction at customers' sites by selling our machine division's energy saving products

<starq®>

Energy-saving arc furnace with a rotation drive (rotates the furnace body)

 Overview of the product The rotation of the furnace body eliminates the production of hot spots (causes of heat loss) due to uneven dissolution of scrap in the furnace. This contributes to conserving energy.

Product and service Steel making companies and arc furnace manufacturers

Amount of CO2 reduction: 8,000 tons /year



<DINCS®>

High-efficiency energy-saving combustion system

Overview of the product A highly efficient heat exchanger, molded using a 3-D printer, achieves air preheating in a limited space, using combustion exhaust gas.

<u>Product and service</u> Heat treatment of steel parts

Amount of CO2 reduction: 1,900 tons/year



<Module Thermo_®>

Energy-saving vacuum carburizing furnace

- <u>Overview of the product</u> This carburizing furnace takes advantage of non-converted gas for use in its atmosphere and has automatic function recipes. The first provides energy-conservation and the second permits operation by non-specialized personnel.
- <u>Product and servicing</u>
 Carburizing and quenching automotive parts
- Amount of CO2 reduction: 21,000 tons /year.



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Fact Book



Fact Book Financial highlight

Consolidation

										(¥1 mil.)
	'17/3	18/3	19/3	20/3	21/3	'16/9	'17/9	'18/9	'19/9	'20/9
Net sales	445,122	505,219	543,255	490,421	412,722	213,010	241,119	269,643	252,476	179,490
Operating income	25,513	36,218	33,815	24,768	10,070	9,643	18,726	16,752	13,711	▲3,531
Ordinariy income	26,373	36,130	34,343	24,298	12,642	9,023	18,320	17,569	13,711	▲2,112
Net income	16,386	23,920	21,182	10,987	4,516	5,363	11,890	10,759	11,257	▲2,318
R & D expenses	6,206	5,419	5,638	6,002	4,722	3,158	2,770	2,788	2,896	2,185
Capital investment(Plan)	32,800	38,600	37,200	25,300	12,500	15,800	20,300	18,800	15,100	7,500
Capital investment(Construction)	28,940	35,605	34,413	37,529	24,448	15,791	14,899	15,027	22,092	13,955
Depreciation	23,275	20,740	23,171	24,662	25,912	11,087	10,023	11,453	12,022	12,794
Financial account balance	904	995	1,606	1,297	806	432	429	584	656	459
Total assets	574,169	642,021	650,697	625,899	665,506	523,304	614,828	661,998	651,112	621,997
Equity	259,851	284,435	285,508	273,561	303,143	231,600	274,221	291,948	293,276	276,815
Interest-bearing debt	142,599	160,352	174,998	193,881	198,812	133,172	157,201	174,928	185,536	207,302
Pay roll number	11,498	11,873	12,421	13,436	13,109	11,574	11,843	12,559	13,775	13,474
ROA(%)	4.8	5.9	5.3	3.8	2.0	3.4	6.2	5.4	4.2	▲0.7
ROE(%)	6.7	8.8	7.4	3.9	1.6	4.6	8.9	7.5	7.8	▲1.7
Openalidated subsidiant sumbar	24	26	20	GE				20	C.F.	69
Consolidated subsidiary number	34	36	38	65	66	35	36	38	65	68
(Equity method affiliate number is excluded from the above)	(6)	(6)	(6)	(9)	(9)	(6)	(6)	(6)	(9)	(9)
Ratio of the consolidated to the non- consolidated										
Net sales	1.7	1.6	1.6	1.6	1.7					
Ordinariy income	1.5	1.7	1.4	1.2	1.4					
Net income	1.1	1.6	1.3	1.0	0.7					

*Long-term prepaid expenses are not included in the depreciation. Net income after 2015 belongs to stockholder of parent company.





Fact Book Net Sales & Operating Income by Segment

Consolidation

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<pre><new 2<="" apr.1st="" in="" pre="" segment(from=""></new></pre>	2012)>			(¥100 mil.)		
	'17/3	'18/3	'19/3	'20/3	'21/3	
	Net Sales	1,631	1,868	2,078	1,817	1,458
Speciality Steel	Operating Income	58	65	60	52	▲ 26
High Perfomance Materials &	Net Sales	1,485	1,708	1,846	1,674	1,494
Magnetic Materials	Operating Income	174	222	207	136	122
Parts for Automobile &	Net Sales	975	1,063	1,099	973	808
Industrial Equipment	Operating Income	▲ 5	30	23	4	▲ 21
	Net Sales	239	249	275	266	202
Engineering	Operating Income	12	18	23	30	8
	Net Sales	121	164	135	174	165
Trading and Service	Operating Income	16	27	25	26	18
	Net Sales	4,451	5,052	5,433	4,904	4,127
Total	Operating Income	255	362	338	248	101

(¥100 mil.)

		'16/4-9	'16/10-3	'17/4-9	'17/10-3	'18/4-9	'18/10-3	'19/4-9	'19/10-3	'20/4-9	20/10-3
	Net Sales	780	851	903	965	1,020	1,058	971	846	598	860
Speciality Steel	Operating Income	26	32	48	17	21	39	32	20	▲ 30	4
High Perfomance Materials &	Net Sales	711	774	811	897	927	919	847	827	648	846
Magnetic Materials	Operating Income	75	99	108	114	114	93	70	66	22	100
Parts for Automobile &	Net Sales	467	508	517	546	554	545	499	474	361	447
Industrial Equipment	Operating Income	▲ 16	11	11	19	11	12	6	▲ 2	▲ 41	20
	Net Sales	115	124	105	144	126	149	124	142	103	99
Engineering	Operating Income	3	9	7	11	8	15	15	15	5	3
	Net Sales	57	64	75	89	69	66	84	90	85	80
Trading and Service	Operating Income	8	8	13	14	14	11	14	12	9	9
	Net Sales	2,130	2,321	2,411	2,641	2,696	2,737	2,525	2,379	1,795	2,332
Total	Operating Income	96	159	187	175	168	170	137	111	▲ 35	136

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(Note)

Figures such as the business forecasts described in this document are based on specific assumptions which are predictable under the present state.

However, changes in circumstances could lead to different business outcomes, so blind reliance on this data as decision criterion is not recommended.

Also predicted figures can be changed in the future without prior notice. All use of this document is at the volition and discretion of the user. Please be aware that our company shall not assume any responsibility for the results of using the information in this document.

