# Fiscal Year ending March 2010 Interim Results Briefing (Apr.1–Sep.30/2009)

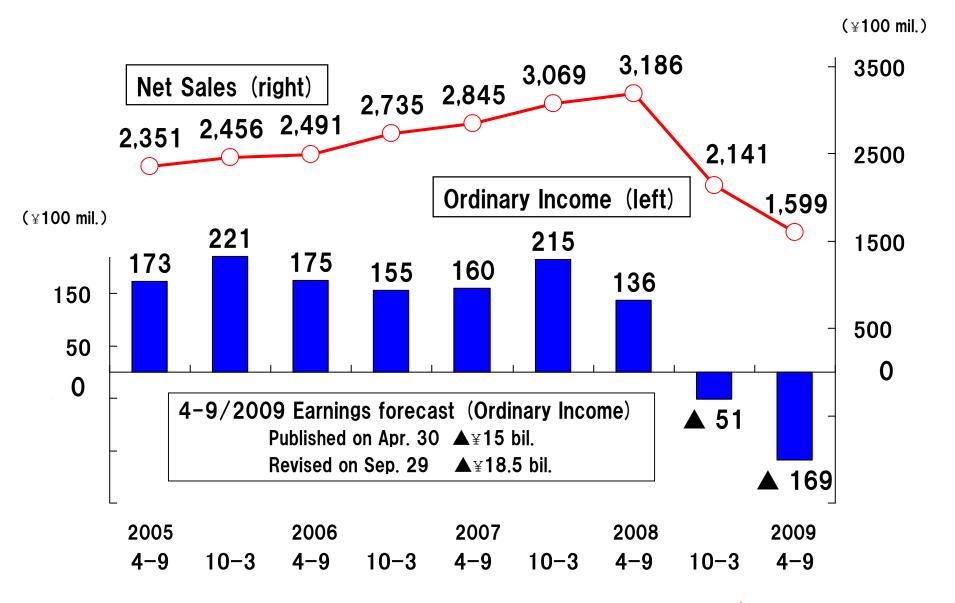
October 30st 2009



# FY2010 Interim Results (Apr.1-Sep.30/2009)

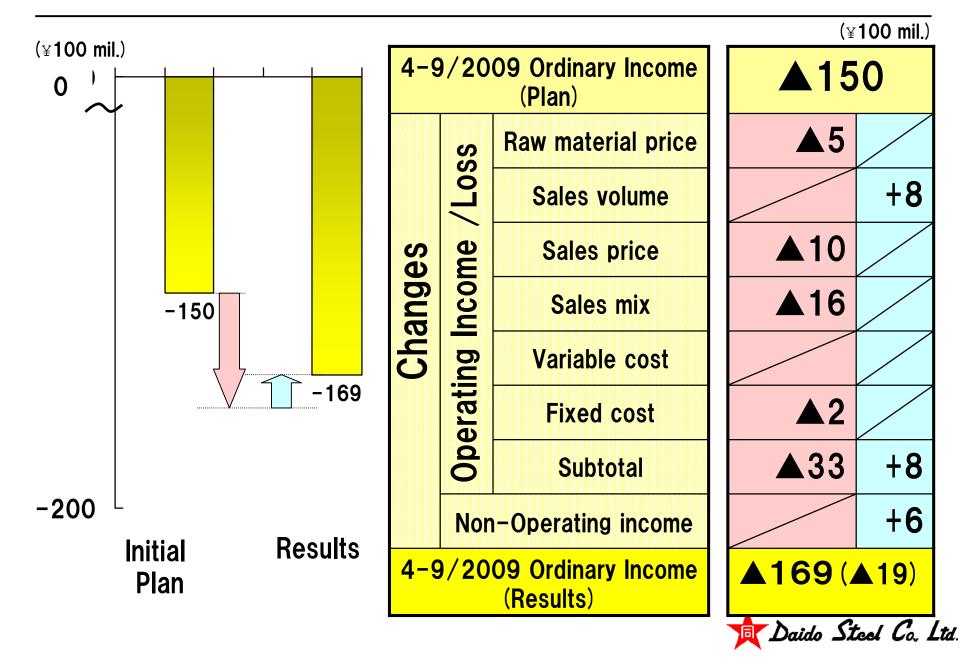


## Changes in Net Sales & Ordinary Income (Interim)





### 4-9/2009 Changes in Ordinary Income (Comparison with the initial plan)



# 4-9/2009 Net Sales and Operating Income by Segment

				(¥100 mil.)
		4-9/2008	4-9/2009	
		Result	Result	y/y basis
		( <b>A</b> )	<b>(B)</b>	(B) – (A)
Specialty Steel	Net Sales	1,906	857	-1,049
	<b>Operating Income</b>	44	<b>▲ 128</b>	-172
Electronic & Magnetic	Net Sales	385	179	-206
Materials	<b>Operating Income</b>	19	<b>▲</b> 13	-32
Parts for Automobile &	Net Sales	607	322	-285
Industrial Equipment	<b>Operating Income</b>	47	<b>▲ 28</b>	-75
Engineering	Net Sales	171	150	-21
	<b>Operating Income</b>	10	13	3
New Materials	Net Sales	64	30	-34
	<b>Operating Income</b>	9	<b>▲ 20</b>	-29
Trading & Service	Net Sales	53	61	8
	<b>Operating Income</b>	7	6	-1
Total	Net Sales	3,186	1,599	-1,587
	<b>Operating Income</b>	136	<b>▲ 170</b>	-306



## 4-9/2009 Extraordinary Income/Loss • Interim Net Income

(¥100 mil.)

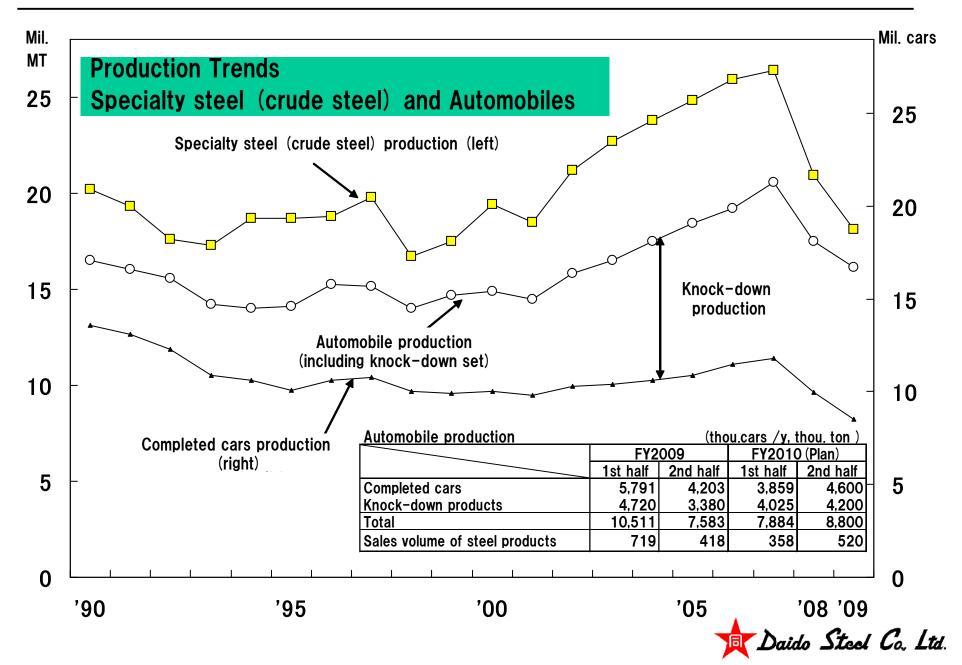
FY2010 Interim results (4-9/2009) Ordinary income	<b>▲</b> 169
Extraordinary income / loss	0
Income taxes and minority interests	▲3
FY2010 Interim results(4-9/2009) Net income	<b>▲172</b>



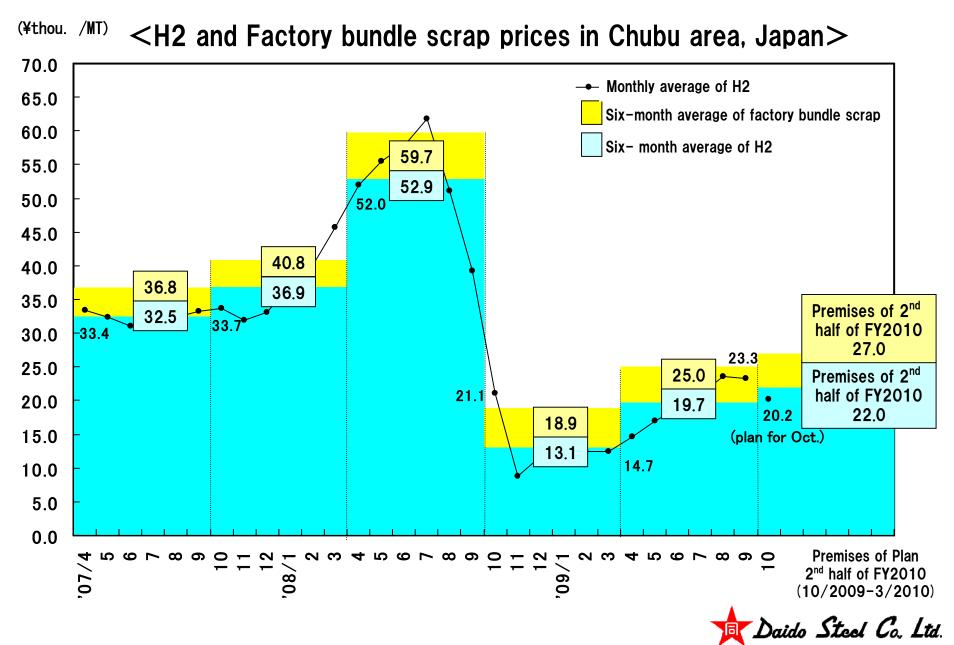
# Plan for FY2010 (Apr.1/2009-Mar.31/2010)



### **Production of Specialty Steel and Automobile**



# **Scrap Steel Prices**

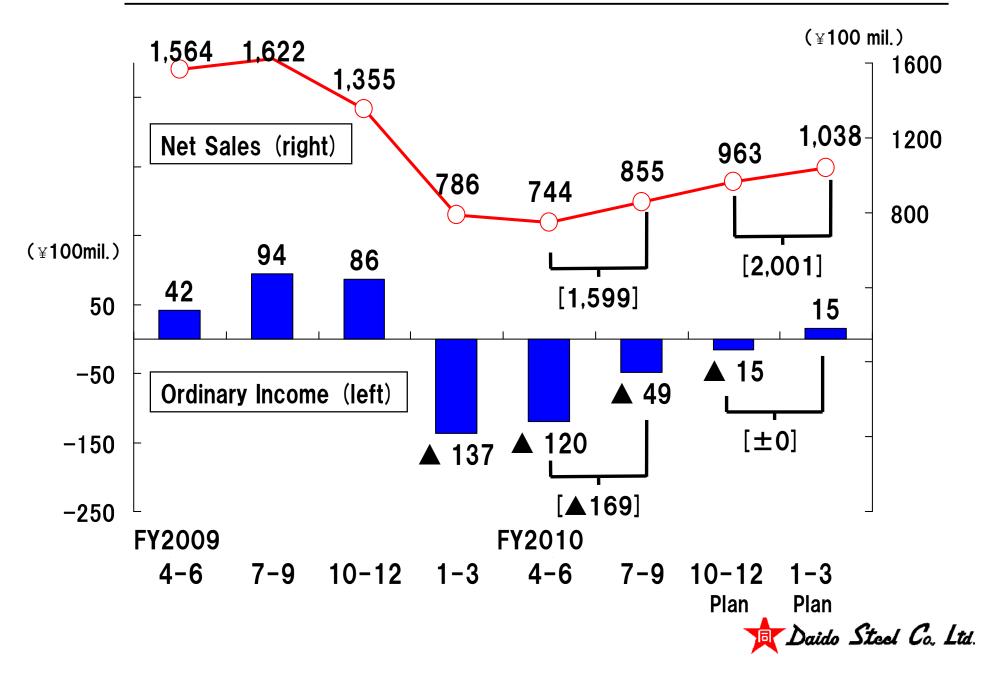


# Premises of Profit Planning for FY2010 (Market Trend)

	-								
	UNIT	FY2009 Results	FY2010 1 <sup>st</sup> half Interim Results (4-9/2009)	FY2010 2 <sup>nd</sup> half Premises of plan (10/2009-3/2010)	FY2010 2 <sup>nd</sup> half Initial premises				
Scrap steel	¥thou.	33.0	19.7	22.0	23.0				
Upper:H2 Lower:Factory bundle	/ MT	39.3	25.0	27.0	28.0				
Nickel (LME)	\$/LB	7.48	6.95	8.00	5.5				
Molybdenum (MW)	\$/LB	23.0	11.8	18.0	12.0				
<b>Chrome</b> (South African price quotation)	¢/LB	173.3 87.0		100.0	100.0				
Exchange rate	¥ <b>/\$</b>	100.5 96.5 9		90	90				
Scrap steel · · Into a correction phase       Nickel · · Market upturn         Molybdenum · · On the rise       Chrome · · Basically plateaued									

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# Changes in Net Sales & Ordinary Income (Quarterly)



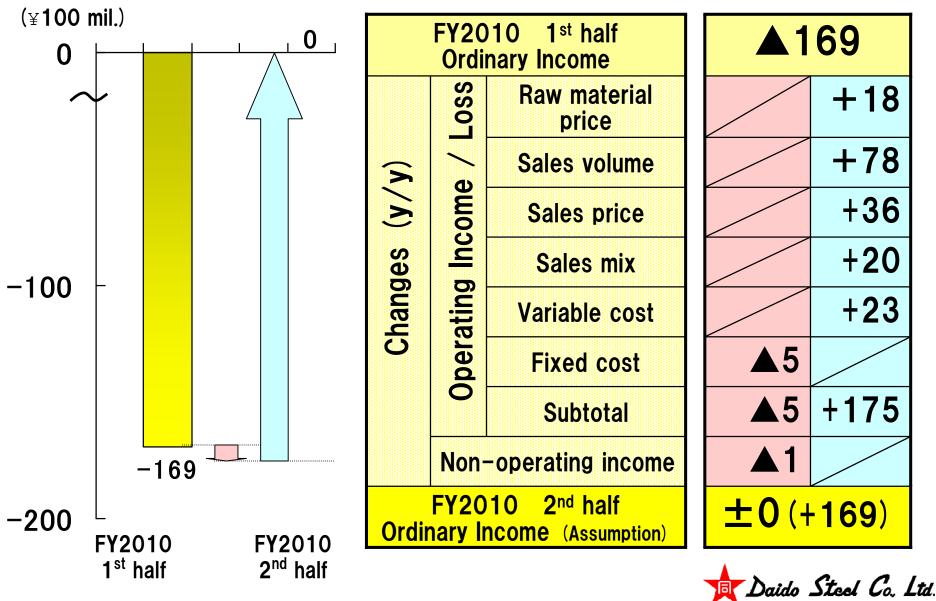
# FY2010 Net Sales & Operating Income by Segment

(¥ <u>100</u>								
		4-9/2009	10/2009- 3/2010	Changes from 1st half to 2nd half	FY2010 Plan			
		Results (A)	Plan (B)	(B) – (A)	(A) + (B)			
Specialty Steel	Net Sales	857	1,187	330	2,044			
Specialty Steel	Operating Income	<b>▲</b> 128	21	149	<b>▲</b> 107			
Electronic & Magnetic	Net Sales	179	227	48	406			
Materials	Operating Income	<b>▲</b> 13	<b>▲</b> 13	0	<b>▲ 26</b>			
Parts for Automobiles &	Net Sales	322	364	42	686			
Industrial Equipment	Operating Income	<b>▲</b> 28	▲ 5	23	42 686 23 ▲ 33			
Engineering	Net Sales	150	140	-10	290			
Engineening	Operating Income	13	▲ 2	-15	11			
New Materials	Net Sales	30	38	8	68			
	Operating Income	<b>▲</b> 20	▲ 4	16	<b>▲ 24</b>			
Trading & Conviso	Net Sales	61	45	-16	106			
Trading & Service	<b>Operating Income</b>	6	3	-3	9			
Total	Net Sales	1,599	2,001	402	3,600			
ισται	<b>Operating Income</b>	<b>▲</b> 170	0	170	<b>▲</b> 170			

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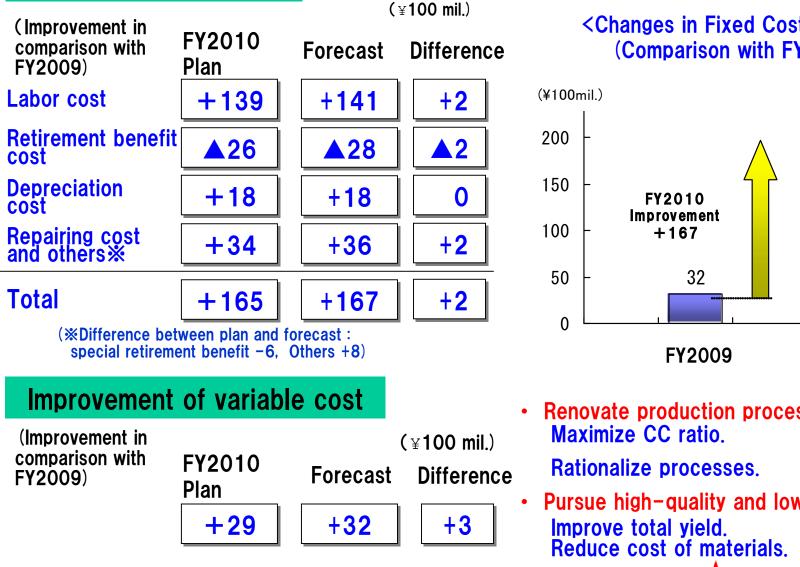
### **FY2010 Changes in Ordinary Income** (Comparison between 1<sup>st</sup> half and 2<sup>nd</sup> half )

(¥**100 mil**.)

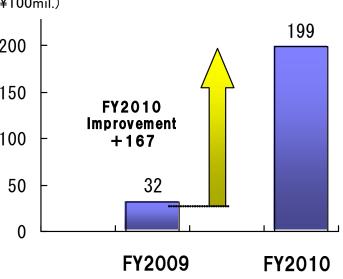


# **Acceleration of Cost Reduction**

### **Reduction of fixed cost**



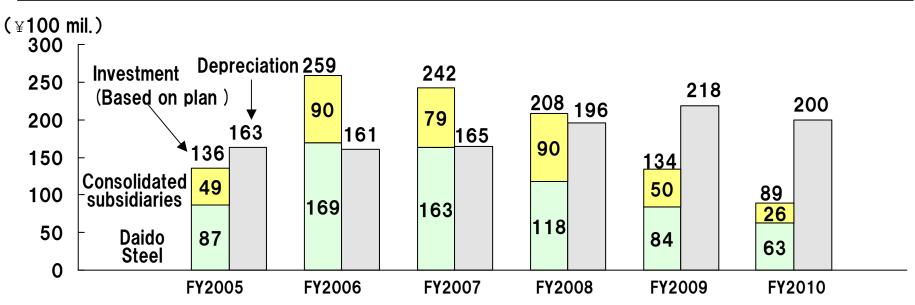
#### < Changes in Fixed Cost Reduction (Comparison with FY2009) >



- Renovate production process
- Pursue high-quality and low cost

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# **Capital Investment**



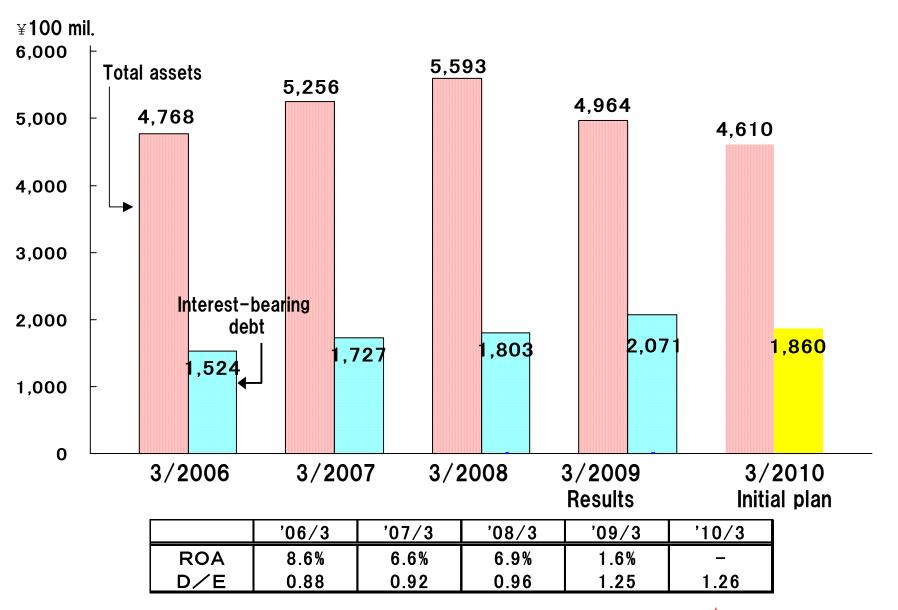
- Strategic investments of immediate need had been implemented from FY2006 to FY2009 (Total ¥84.3 bil.)
- From now on, promote streamlining & labor-saving investment for drastic structural reform.
- Establish profit system under 70% operation.

#### [Major capital investment by start-up year]

	~FY2007	FY2008	FY2009	FY2010~
Specialty steel	Upgrade CC cast capacity		Streamline wire rod billet	Investment for structural reform
Industrial equipment parts	Improve processing and inspection ability	ESR	7000t press, VAR	Vacuum ESR
Automobile parts	High-speed hot forging machine	Ring roll line		
New materials	Upgrade atomizing capacity for powder metal melting	New titanium melting furnace		

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# Total Assets, Interest-bearing Debt, ROA, D/E Ratio



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# **FY2010** Plan for Dividend per Share

	FY2	009	FY2010			
	Interim	Year-end	Interim	Year-end		
Ordinary income (¥100 mil.)	136	85	<b>▲</b> 169	<b>▲</b> 169		
Net income (¥100 mil)	61	<b>A</b> 81	<b>▲172</b>	<b>▲172</b>		
Dividend per share (¥∕share)	4. 0	6. 0	0	To be determined		



# Priority Subjects from FY2011 to FY2012



# Priority subjects from FY2011 to FY2012

# **Basic Principle**

> Drastic structural reform for sustainable growth
 Develop task-force projects.
 ≪Cost reduction △30%≫
 Create C/F by reforming production lead time.

Positive development in growing businesses
 Pursue even higher performance and differentiation.
 Expand businesses actively in the global market.
 Promote commercialization of new businesses.



# **Management Direction**

Target industry Specialt		Specialty steel	Automobile• industrial parts	Electronics • magnetic materials	Engineering	New materials • New business
Drastic structural reform			•Die forging business Alliance reinforcement of three group companies tor : "Rationaliz property : "Reduce to "Pursue e		ning the lead time."	• MONOZUKURI reform (Drastic improvement of productivity) profit."
Positive	Environment & ecology businesses	<ul> <li>High-strength gear steel (Lighter weight)</li> <li>Steel for common rail</li> </ul>	Sales promotion of nuclear-power- generation parts     Titanium turbo parts     Ethylene super tube	•Magnets for automobiles	•Sales promotion of products with less CO2 emission (Vacuum carburizing furnace)	•HEV High-performance powder metal
expansion in growing businesses	Overseas market (Emerging countries)	•Timken Cooperation in Asia •Gerdau project in North America •India project •Sales promotion of tool steel in Asia	•Sales promotion in European turbo market Reinforcement of Euro		• Securing of facility demand in Asia (STC furnace, steelmaking facility)	• Concentrating photovoltaic system in East Asia



# **Drastic Structural Reform**

# **Promote task-force project**

# Effort for Cost Reduction $\triangle 30\%$

•Cut down labor cost.

**Direct sector : Optimization of workforce at 70% operational levels** 

Indirect sector: Drastic downsizing by streamlining businesses

- Reduce raw material cost.
  - Procure raw materials at lower costs. (Expansion of overseas procurement) Yield improvement

•Create employment by commercializing new businesses from our developments.

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# **Positive Development in Growing Businesses**(1)

### **Environment** • Ecology Products

## Prevention of global warming (CO2 reduction)

### Measures against harmful substances

Current automobiles	Surrent automobiles <b>Next-generation</b> automobiles		substances
Diesel car •Steel for common rail •Turbo parts Vacuum carburizing furnace + DEG steel High-strength gear steel Ring magnet for EPS High-alloy engine valve	Hybrid car parts •Soft magnetic powder metal In-car sensor Vacuum sintering furnace	Solar power generation • Concentrating solar– power generation GIG sensor Damping alloy	Non-lead free-cutting stainless steel bar High-performance LED Cylinder target material Oxy-fuel burner application facility

# Net Sales FY2010 (Forecast) $\neq$ 22 bil. $\Rightarrow$ FY2012 (Plan) $\neq$ 32 bil.



# **Positive Development in Growing Businesses**<sup>(2)</sup>

### Business expansion in emerging countries

Soaring resource prices	Increase of energy demand				
Efficient use of resources	Petroleum	Power generation (Thermal • Nuclear)			
Cold-work die steel •DCLT、DCMX	EST Coking-resistant tube for ethylene plant	Gas turbine parts			
High-nitrogen stainless steel strip Fuel carburization	Drill collar for oil rig	Parts for nuclear power generation			
	pricesEfficient use of resourcesCold-work die steel •DCLT、DCMXHigh-nitrogen stainless steel strip	pricesIncrease of eEfficient use of resourcesPetroleumCold-work die steel •DCLT, DCMXEST Coking-resistant tube for ethylene plantHigh-nitrogen stainless steel strip Fuel carburizationDrill collar for oil rig			

Net Sales FY2010 (Forecast) ¥6 bil. ⇒ FY2012 (Plan) ¥15 bil.

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# **Positive Development in Growing Businesses** ③

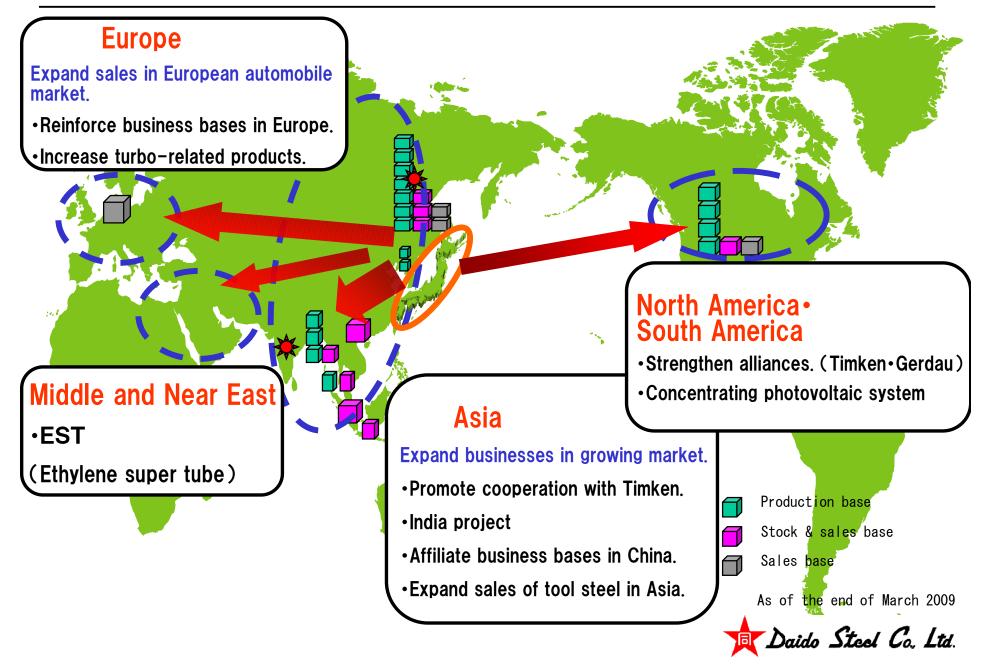
### Globalization • Aging society with fewer children • Integration strategy

Globa	Aging society with fewer children	
Increasing movement of people and products	Sophisticated information	Improving medical treatment
Aircraft engine shaft Large engine valve for vessel	Stainless steel for HDD High-grade plastic die steel Cobalt deposition materials Nd-Fe-B bond magnet DPR-NRC composite magnet sheet	Magnetic shield room Titanium alloy for medical application

Net Sales FY2010 (Forecast) ¥15 bil.  $\Rightarrow$  FY2012 (Plan) ¥21 bil.

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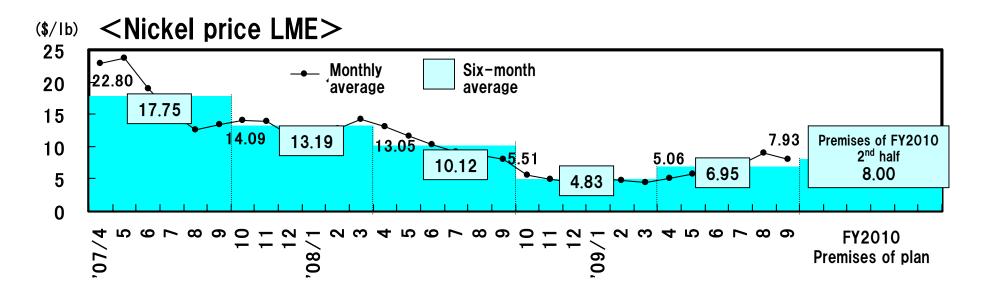
# **Positive Development in Growing Business**

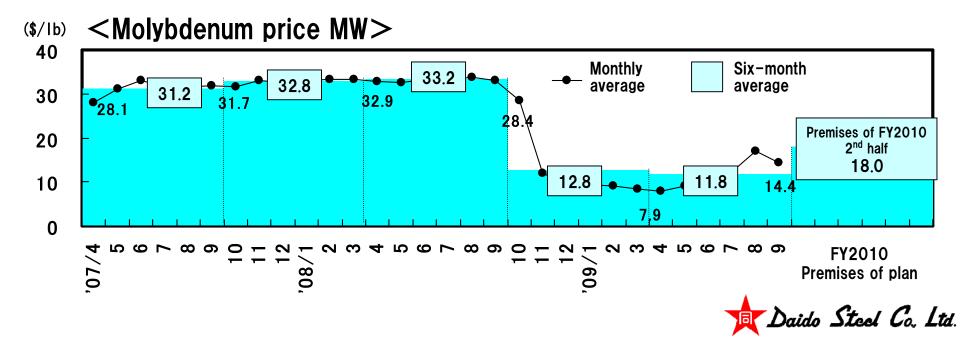


# **Reference Materials**



## Market Trends of Nickel (LME) & Molybdenum (MW)





# Fact Book



#### 1. Financial highlight

#### Consolidation

									(	¥100 mil.)
	05/3	06/3	07/3	08/3	09/3	C	6/9	07/9	08/9	09/9
Net sales	429,105	480,703	522,620	591,398	532,655	2	49,084	284,505	318,648	159,934
Operating income	21,456	37,542	31,700	38,441	9,115		16,731	15,724	13,599	▲17,015
Ordinary income	22,630	39,366	33,029	37,501	8,533		17,478	16,042	13,648	▲16,888
Net income	11,385	21,196	19,552	14,196	▲8,147		10,122	3,596	6,147	▲17,187
R & D expenses	3,094	3,574	4,313	4,447	4,244		2,071	2,111	2,223	1,911
Capital investment	13,600	25,900	24,200	20,800	13,400		13,000	9,600	11,200	3,700
Depreciation	16,328	16,067	16,544	19,586	21,809		7,970	9,026	11,011	10,071
Financial account balance	▲1,095	▲647	▲713	▲950	▲741		▲139	▲387	▲176	▲677
Total assets	436,335	476,816	525,569	559,278	496,411		93,851	544,157	570,399	453,231
Equity	144,267	172,647	187,839	188,090	166,235		79,257	188,524	189,891	153,776
Interest-bearing debt	159,648	152,387	172,732	180,295	207,123	1	62,752	187,531	190,076	183,848
Payroll number	9,992	10,231	10,664	11,131	10,212		10,630	10,805	11,418	10,660
ROA(%)	5.2	8.6	6.6	6.9	1.6		7.2	6.0	4.8	_
ROE(%)	8.2	13.4	10.8	7.6	<b>▲</b> 4.6		11.5	3.8	4.0 6.5	▲21.5
	0.2	13.4	10.0	7.0	<b>4</b> .0		11.5	5.0	0.5	<b>▲</b> 21.J
Consolidated subsidiary number	32	31	32	32	32		32	32	32	32
(Equity method affiliate number is excluded from the above.)	(8)	(8)	(8)	(6)	(6)		(8)	(8)	(6)	(6)
Ratio of the consolidated to the non- consolidated										
Net sales	1.7	1.6	1.6	1.5	1.5					
Ordinary income	2.4	1.9	2.1	2.0	7.4					
Net income	2.3	1.3	1.8	0.7	-					

\* Long-term prepaid expenses are not included in the depreciation.

Daido Steel Co. Ltd.

#### 2. Net Sales and Operating Income by Segment

#### Consolidation

												(¥1	00 mil.)
		05/3	06/3	07/3	08/3	09/3	06/4-9	06/10-3	07/4-9	07/10-3	08/4-9	08/10-3	09/4-9
Consister Charl	Net Sales	2,314	2,656	2,877	3,296	3,069	1,370	1,507	1,574	1,722	1,906	1,163	857
Specialty Steel	Operating Income	99	193	117	114	8	73	44	35	79	44	▲ 36	<b>▲</b> 128
Electronic &	Net Sales	507	517	645	792	647	295	350	395	397	385	262	179
Magnetic Materials	Operating Income	20	30	34	58	▲ 6	11	23	32	26	19	▲ 25	<b>▲</b> 13
Parts for Automobile	Net Sales	930	1,041	1,070	1,159	1,041	523	547	572	587	607	434	322
& Industrial Equipment	Operating Income	69	109	105	134	46	55	50	56	78	47	▲ 1	<b>▲</b> 28
	Net Sales	307	339	372	411	366	177	195	171	240	171	195	150
Engineering	Operating Income	8	17	23	29	27	12	11	8	21	10	17	13
New Meterials	Net Sales	82	115	139	156	104	58	81	79	77	64	40	30
New Materials	Operating Income	7	10	23	35	4	7	16	17	18	9	▲ 5	<b>▲</b> 20
	Net Sales	151	139	123	100	100	68	55	54	46	53	47	61
Trading & Service	Operating Income	12	16	15	14	12	9	6	9	5	7	5	6
Total	Net Sales	4,291	4,807	5,226	5,914	5,327	2,491	2,735	2,845	3,069	3,186	2,141	1,599
ιοται	Operating Income	215	375	317	384	91	167	150	157	227	136	<b>▲</b> 45	<b>▲</b> 170

Daido Steel Co., Ltd.

#### 3. List of Consolidated Company

Segment	Company	Business Contents
	Tohoku Steel Co., Ltd. *	Production and sales of high-grade specialty steel
	Riken Seiko Co., Ltd. *	Production and sales of Specialty steel secondary products (Shaft bearing, tool steel)
	Shimomura Tokushu Seiko Co., Ltd.	Drawing of free-cutting steel & stainless steel / Production and sales of grinding processed products
	Daido Amistar Co., Ltd.	Production and sales of die products and finished tools
	Daido Matex Co., Ltd.	Processing and sales of tool steel
	Maruta Transport Co., Ltd. *	Transportation and warehousing business
	Kawaichi Sangyo Co., Ltd. 🛛 😽	Transportation and warehousing business
	Daido Shizai Service Co., Ltd.	Sales of materials for steel production
	Daido EcoMet Co., Ltd.	Development, production, sales of indirect materials for steel-making
	Daido Technica Co., Ltd.	Seam-removing, maintenance, processing of steel
	Sakurai Kosan Co., Ltd. 🛛 🛛 😽	Heat treatment works
	Izumi Electric Industries Co., Ltd. 🛛 \star	Design and construction of electric work / Design and production of power distribution board
	Nippon Seisen Co., Ltd.	Production and sales of stainless steel wire, metallic fiber, diamond tools
	Tienwen Steel Co., Ltd.	Heat treatment, processing, sales of die products / Sales of die materials
	Dadio Amistar(S) PTE Ltd.	Processing, sales of die products / Sales of die materials (in Singapore)
	Daido Amistar(M) SDN. BHD.	Processing, sales of die products / Sales of die materials (in Malaysia)
	Daido PDM (Thailand) Co., Ltd.	Processing, sales of die products / Sales of die materials (in Thailand)
Electronic •	Daido Electronics Co., Ltd.	Production and sales of magnetic materials and electronic device parts
magnetic	Daido Electronics (Thailand ) Co., Ltd.	Production and sales of magnetic materials and electronic device parts (in Thailand)
materials	Daido Special Metals Ltd.	Merger with Special Metals (U.S.): Sales of Nickel alloy products

(Note) \* Equity method affiliate

Daido Steel Co., Ltd.

Segment	Company	Business Contents
Automobile & Industrial parts	Daido Precision Industries Ltd.	Production and sales of processing parts, power transmission, base-isolation & vibration-control device
	Fuji OOZX Inc.	Production and sales of engine valve
	Nissei Seiko Co., Ltd.	Production and sales of screw, bolt and cold-forging parts for automobile
	Toyo Sangyo Co., Ltd.	Production and sales of die forging
	Japan Drop Forge Co., Ltd.	Production and sales of die forging( became 100% subsidiary in Oct.2002)
	Ohio Star Forge Co.	Production and sales of precise forging (in U.S.)
	Daido Star Techno Co., Ltd.	Seam-removing, maintenance, device processing of steel and forging
	Daido Castings Co., Ltd.	Founded in Apr. 2002 / Production and sales of stainless steel casting, precise casting, manganese rail
Engineering	Daido Plant Industries Co., Ltd.	Design, production, sales of industrial furnace, facility equipment and ancillary facility
	Daido Machinery Ltd.	Production and sales of machine tool / Maintenance of machine equipment
	Daido Environment Engineering Co., Ltd.	Maintenance and design( contact-work) of environment device
Trading & Service	Daido Kogyo Co., Ltd.	Trading company specializing in specialty steel, equipments, steel-making materials, building products
	Daido Steel(America)Inc.	Export & import of DAIDO group products / Group's front company for U.S. (in U.S.)
	Daido Life Service Co., Ltd.	Dealing and subdivision of real estate / Management of welfare provision / Insurance agent
	Life Support., Ltd.	Welfare business
	Kisokomakogen Kankokaihatsu Co., Ltd.	Management of golf course and hotel
	Star Info Tech Co., Ltd.	Planning, design, development, maintenance of information system / Development and sale of software
	Daido Bunseki Research, Inc.	Analysis, research, consulting regarding iron, steel, cast metal, ceramics



### (Notes)

Figures such as "business forecast" described in this document are based on specific assumptions which are predictable under the present state.

However, changes in circumstances could lead to different business results, so blind reliance on this data as decision criterion is not recommended.

Also predicted figures can be changed in the future without prior notice. All use of this document is at the volition and discretion of the user. Please be aware that our company shall not assume any responsibility for the results of using the information in this document.

